



Partnership risk awareness 1 day

The increased importance of partnerships in Government

- The growth of partnerships
- The need to manage the arrangements effectively
- The need to recognise risks are often increased not reduced by establishing a partnership
- When is a partnership actually a contract
- The different types of arrangement
- Surprises and the need to avoid them
- Establishing a risk strategy for partnership working
- The need to identify and schedule key partnerships
- When were they last reviewed
- What is the review mechanism?
- Is it effective?

Discussion – what are the key issues with your partnerships?

Identification of risks

- Reputation and partnerships
- Why risks are not understood
- Risk evaluation before commencing a partnership
- The need for standard contractual terms re risk sharing
- Opportunities identified

Case Study – what can go wrong in partnerships

- How to carry out a risk review of an existing arrangement
- Determining objectives of both parties
- Understanding the deliverables
- What is your role and how much influence is there regarding decisions where you are not leading the partnership?
- What comfort do you need?
- What risks are outside your control
- The benefits of a joint workshop

Exercise – Completing the checklist for partnerships

- **Measuring risks**
- **Determination of clear roles and responsibilities for risk management within the partnership**
- **Categories of partnership risks**
- **Overall responsibility for partnerships – the Partnership Officer**
- **Action planning**
- **Risk registers**
- **Monitoring performance**
- **Determining clear lines of communication**

Interactive Risk exercise

- **Key risks**

The way forward

- **Learning from current experience**

Case Study

- **Annual statements**
- **Learning from others – avoiding re-inventing the wheel**
- **Consideration of longer term funding opportunities via partnerships**
- **The need to recognise when partnerships have outlived their usefulness**
- **Streamlining bureaucracy**
- **Steps to success**
- **Respecting all parties right to choose**
- **Ensuring procurement processes for partnerships are risk enabled**
- **Partnership model**